



KENAI PENINSULA BOROUGH SCHOOL DISTRICT

Purchasing Department

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ADDENDUM #3

August 10, 2022

TO: ALL PROSPECTIVE BIDDERS

SUBJECT: INVITATION TO BID, #102-23 Interactive Flat Panel Displays

DUE: 4:00 P.M. Alaska Time, August 17, 2022

Due to numerous questions from bidders, please find the following additions and clarifications made to the subject Invitation to Bid:

Questions received:

#1 - Does the District prefer free unlimited virtual professional development training that you and your staff and schedule at their own convenience or an onsite trainer that will only be available for limited hours? (Exact wording in bid specifications "If professional development / training services are available, please include information and pricing on available services.")

Bid as Specified.

#2 - What educational software is the district using currently? Various. KPBSD utilizes Google Apps for Education, Office 365, Canvas LMS

#3 - What brand and model of IFP does the district currently have deployed? Various deployment of SMART Technologies projector-based touch panels (UF55/UF65/UF75), as well as flat-panels (6055, 6065)

#4 - Will you purchase all 109 panels before October 21st? Will this order be placed on a single PO or multiple? If awarded single PO.

#5 - Why is the October 21st date important for the district? Is this due to the availability of funds? This is 2 months from Bid Due Date - Consistent with past practice on past bids.

#6 - Are block erasers a mandatory requirement? Please bid as specified. Support for physical erasers is desired.

#7 - What is the process to get an equal product approved? Does the vendor need to do that before bid closing? As noted in Instructions to Bidders - D. Brand - If an alternate is bid/proposed, complete descriptive literature sufficiently detailed for evaluation must accompany the bid. Failure of the bidder to include complete descriptive literature of alternate brands offered may be cause for rejection of their bid. The Kenai Peninsula Borough School District reserves the rights to determine what products are equivalent or equal in the event a substitute is considered.

#8 - How soon will you make an award announcement after bid closing? Will award as soon as possible. As noted in Instructions to Bidders – K. BIDS – 4. “This request implies no obligation on the part of the District. Award of this Invitation to Bid is contingent upon the availability of funds. The District reserves the right to reject any and all bids and to act in the best interest of the Kenai Peninsula Borough School District”

#9 - Do you require complete delivery before the 21st of October? As noted in Instructions to Bidders – DELIVERY DATE: No later than October 21, 2022.

#10 - How soon will the eligible vendor be invited for the demonstration after bid closing? This will be determined by the instructional team and IT.

#11 - Will the district entertain pricing for quantities of more than 109 units on a single purchase order? A standard container shipment holds approximately 96 panels. Ordering in multiples of 96 will allow for reduced freight charges over the course of the project, savings that we can pass on to Kenai Peninsula. No accelerated order timeline is anticipated at this time

#12 - Will the district consider accelerating the project over two years? Half of the total quantity needed (220 panels) delivered by October 21, 2022 and the other half delivered by a similar date in October 2023? No accelerated order timeline is anticipated at this time

#13 – Does the District require installation, assembly, and integration services in classrooms? Or, will the District select to install the panels themselves? No installation services requested

#14 - What mobile devices (WinOS, ChromeOS, MacOS, iOS) are students (in grades K-2, 3-5, 6-8, and 9-12) using in the classroom to support instructional activities? WinOS, ChromeOS, iOS

#15 - What mobile devices (WinOS, ChromeOS, MacOS, iOS) are teachers (in grades K-2, 3-5, 6-8, and 9-12) using in the classroom to support instructional activities? WinOS, ChromeOS, iOS

#16 - Does the district plan to integrate document cameras, web cameras, or other peripheral devices with the display? If yes, what tools are being used in classrooms by make/model? TBD

#17 - Does the district plan to integrate classroom audio systems with the display? If yes, what systems are currently being used in classrooms by make/model? No specific plans

#18 - Does the District utilize Google Workspace, Microsoft 365, or some other platform for productivity? If yes, which? Both Google Apps for Education and Office365

#19 - Which productivity platforms are students using in grades K-2, 3-5, 6-8, and 9-12? All grades – mix of Google Apps, Office365, and Canvas LMS

#20 - Which productivity platforms are teachers using in grades K-2, 3-5, 6-8, and 9-12? All grades – mix of Google Apps, Office365, and Canvas LMS

#21 - What video conferencing, online meeting, or remote learning platforms are students using in grades K-2, 3-5, 6-8, and 9-12? Zoom/Microsoft Teams

#22 - What video conferencing, online meeting, or remote learning platforms are teachers using in grades K-2, 3-5, 6-8, and 9-12? Zoom/Microsoft Teams

#23 - What video conferencing or online meeting platforms are currently used by District leaders and support staff? Zoom/Microsoft Teams

#24 - The bid specifies “ease of use” for whole-group instruction, teacher-led activities, and student-led interaction. How would you describe ease-of-use in these contexts? Intuitive use; limited need for in-depth onboarding

#25 - For the incumbent display technologies, ie “an aging fleet of approximately 524 existing classroom displays,” which capabilities are being replaced by the ActivPanel 9 Premium and which are new to teachers and students? Existing fleet includes touch capabilities and screen annotation capabilities.

#26 - Does the District have a comprehensive, content-area, technology-integrated professional development plan? If yes, can you provide a copy? If no, is the District interested in developing such a document in consultation with the chosen vendor? PD planning in ongoing. No consultation services are specifically requested.

#27 - What type of professional development do teachers in the District prefer? In-person, online/virtual, a hybrid approach of the two? Hybrid considerations are often necessary given the broad geography of the district

#28 - Does the District currently have a standard LMS (learning management) platform? If yes, what is it? Canvas LMS

#29 - Is it expected that professional development activities will utilize the District’s standard LMS? No specific preference

#30 - To what extent are teachers already familiar with and using ActivInspire software to create and deliver engaging lessons to students? No experience specifically with ActivInspire

#31 - If teachers are not familiar with ActivInspire, what software platforms are teachers currently using to create and deliver engaging lessons to students? Google Apps for Education / Office 365 / SMART Notebook

#32 - Does the District require professional development and training for technical support staff? No

#33 - What type of professional development do technical support staff in the District prefer? In-person, online/virtual, a hybrid approach of the two? No technical PD required

#34 - What are the WIFI constraints in classrooms where panels will be placed? 802.11ac broad deployment

#35 - How does the District plan to manage teacher identity and login utilizing the NFC card reader? TBD

#36 - Does the District require SSO with integration with Active Directory, Google Workspace, or some other identity management system? **SSO via ADFS/Azure preferred**

#37 - Is the District interested in Accessory pricing (ie. items offered by the manufacturer but not essential to the operation of the panel)? If yes, how would the District prefer those items be added to the bid documents? **No accessories requested; please bid as specified**

#38 - Does the District have a preference on safety and usage certification(s) for height-adjustable mounting solutions? If yes, what certifications are preferred, (ie. UL, etc.) **Yes, UL, CSA or ISO**

#39 - Does the District have a preference on the travel speed of height-adjustable mounting solutions? If yes, what is that preference? **No preference**

#40 - How quickly will the contract be awarded after bid responses are received? **Will award as soon as possible. As noted in Instructions to Bidders – K. BIDS – 4. “This request implies no obligation on the part of the District. Award of this Invitation to Bid is contingent upon the availability of funds. The District reserves the right to reject any and all bids and to act in the best interest of the Kenai Peninsula Borough School District”**

#41 - What is the square footage of the warehouse where panels will be stored once delivered? Does the District have adequate storage space for 109 panels? **The district has multiple storages areas at the District Receiving and has adequate space for the panels.**

#42 - What type of forklift does the District utilize to receive deliveries? **Multiple forklifts, 5000-pound capacity.**

#43 - Does the District require liftgate delivery, inside delivery, or any other accommodations for delivery services to their warehouse location? **No**

#44 - How will the District select “approved equal” interactive flat panels? What is the process for selecting an “approved equal”? **As noted in Instructions to Bidders - D. Brand - If an alternate is bid/proposed, complete descriptive literature sufficiently detailed for evaluation must accompany the bid. Failure of the bidder to include complete descriptive literature of alternate brands offered may be cause for rejection of their bid. The Kenai Peninsula Borough School District reserves the rights to determine what products are equivalent or equal in the event a substitute is considered.**

#45 - Will the District entertain demonstrations for “approved equals” by the manufacturer and reseller? If yes, when will those demonstrations occur? **Demonstrations would occur at the request of the Instructional team and IT if necessary.**

NOTE TO BIDDERS: Please sign and return one (1) copy of this sheet with your Bid to acknowledge receipt of Addendum #3 INVITATION TO BID - #102-23

BIDDER: _____

(Firm Name)

Mailing Address: _____

Date: _____

Signed by: _____

(Signature and Title)