



KENAI PENINSULA BOROUGH SCHOOL DISTRICT

Purchasing Department

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ADDENDUM #2

February 18, 2025

TO: ALL PROSPECTIVE BIDDERS

SUBJECT: INVITATION TO BID, #114-25 Milestone/Lenel Support and Integration Renewal

DUE: 4:00 P.M. Alaska Time, March 12, 2025

The following changes, additions and clarifications are hereby made to the subject Invitation to Bid:

Question received:

Q: Working with Lenel, they are also quoting IPC-311-256 for your system. "PARTNER INTEGRATION 1 YR LICENSE FOR A MATCHING IPC-311 PARTNER SKU ON 256 READERS OR LESS" Do you want that included in qty 3 for the three-year term as well?

A: Based on previous conversations with Lenel, it is our understanding that IPC-311-256 is required when integrating a Milestone system with a Lenel system if the solutions were purchased as separate solutions (ours was, initially, since we owned Milestone prior to the Lenel solution being purchased). After lengthy discussions with Lenel in late 2023 and early 2024, KPBSD completed a one-time integration through a Lenel reseller, Convergent, for SKU ML-OGINT-ADV on KPBSD PO# 2414427. As described to us, this one-time integration fee eliminated the need for the recurring IPC-311-x SKUs moving forward. This is why we are bringing both the Lenel and Milestone renewals forward together.

This one-time Milestone into Lenel integration was completed on 9/13/24 based on invoice date, and contains the following description of the service rendered:
"Integration of Milestone XProtect platform into OnGuard ADV systems [includes licenses for bi-directional integration]"

It is KPBSD's understanding that the SKUs as presented in this RFP are the only elements necessary to renew our custom OpenAccess API tooling, as well as to renew support for both Lenel and Milestone.

If you require contact details within Lenel of staff involved in this conversation, please reach out to Colton Hayes at CHayes2@kpbsd.k12.ak.us and BIDS@kpbsd.k12.ak.us.

NOTE TO BIDDERS: Please sign and return one (1) copy of this sheet with your Bid to acknowledge receipt of Addendum #2 INVITATION TO BID: #114-25

BIDDER: _____

(Firm Name)

Mailing Address: _____

Date: _____

Signed by: _____

(Signature and Title)