



# KENAI PENINSULA BOROUGH SCHOOL DISTRICT

**Purchasing Department**  
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## ADDENDUM #1

January 20, 2026

TO:      ALL PROSPECTIVE BIDDERS

SUBJECT: REQUEST FOR PROPOSAL, #106-26 E-Rate Firewalls & Switching

DUE:      4:00 P.M. Alaska Time, February 6, 2026

The following changes, additions and clarifications are hereby made to the subject Invitation to Bid:

The following questions were received:

*Question #1 – Compatibility Scoring: The RFP notes compatibility with the existing Fortinet Security Fabric as a scoring criterion. Given the district's move away from Cisco, would proposing an alternative manufacturer (e.g., Palo Alto) be materially disadvantaged under the "Compatibility" portion of the rubric, or is the district specifically seeking Fortinet-based solutions/extensions?*

*Answer: All vendors are welcome to bid solutions that meet the specifications outlined in the RFP and support the project goals as outlined in the executive summary. Responses will be scored based on criteria outlined in the Instructions to Bidders Section R, Item 3, Parts a-g, including, but not limited to, the compatibility with existing platforms and solutions and overall implementation cost to the district (Items R.3(b) and R.3(d)).*

*Question #2 – Licensing Terms: The price sheet requests 1-year support/UTP bundles. Would the district like to also review 3-year or 5-year bundled options (for improved long-term E-Rate value), or should we quote strictly 1-year terms only?*

*Answer: Please bid as specified.*

*Question #3 – New School Contingencies: For Nikolaevsk Charter and the Soldotna/Redoubt consolidation, is there a target date when the district expects to confirm final quantities?*

*Answer: No specific timeline is available, however, it is reasonable to expect clarity no later than the start of the 2026-2027 school year (August 2026).*

*Question #4 – Hardware/Licensing Only: To confirm our understanding per the Executive Summary—KPBSD will perform installation and configuration internally, so our response should include hardware and licensing only (no professional services, staging, or configuration labor).*

*Answer: No professional services are requested. Please bid as specified.*

NOTE TO BIDDERS: Please sign and return one (1) copy of this sheet with your Bid to acknowledge receipt of Addendum #1 REQUEST FOR PROPOSAL: #106-26

BIDDER: \_\_\_\_\_

(Firm Name)

Mailing Address: \_\_\_\_\_

Date: \_\_\_\_\_

Signed by: \_\_\_\_\_

(Signature and Title)